



BSG announced as the Sun Microsystems open source training delivery centre for the UK

LONDON, 1st June 2009 – Business Systems Group Limited (BSG) has been announced as the Sun Microsystems, Inc Open Source Training Delivery Centre for the UK. The new status means that BSG will be hosting and delivering a wide range of Open Source courses from the Sun Learning Services catalogue. Sun courses being delivered cover topics such as: Sun Java™, GlassFish™, MySQL™, Sun Identity Manager, Sun SPARC® Administration, and Sun Virtual Desktop. BSG are already a Sun Partner Advantage (SPA) Executive Level partner - the highest partner accreditation level available - specialising in the Sun server, storage and software product portfolios, with specialist skills in Solaris, Microsoft and Open Source environments.

Mike Sampson, Head of Training at BSG comments; “In the current economic climate, attention is focused on ways to keep down costs while increasing return on investment. Organisations could make vast savings every year if they made more use of open source as part of their core system and application strategy. With the ability to download the open source software for free, developers need to maximise their productivity as quickly as possible and a structured training programme should be a prerequisite for ongoing, effective development.”

The BSG Training Centre, based on City Road in the City of London, is a state of the art facility with 16 meeting and training rooms able to cater for up to 16 delegates per course. Facilities include the latest Intel technology PC's, high speed wireless internet access, LCD projectors, and a suite of the latest Sun Ray Virtual Desktop thin clients. “The second part of the BSG Training Centre opened in March 2008 and this agreement with Sun highlights the investment we have made in the centre as we strive to deliver best of breed training and support services to our customers” continues Sampson.

Mark Pittaway, Chief Learning Officer UK, Sun Microsystems, Inc: “BSG have been a Sun SPA partner for a number of years and over this period they have demonstrated an ability to deliver high quality Sun services to our joint customers. BSG’s investment in both their training facility and their Open Source development and service delivery skills convinced us that they were the best partner to work with in delivering our Open Source strategy throughout the UK. Sun views, open source as an ideal foundation for development and business in today's massively connected economy and training is key for enabling organisations to maximise the benefits of the technology. We believe an open source model offers liberties to every user and developer that encourages genuinely collaborative innovation, especially by allowing rapid, adoption-led approaches to software acquisition.”

Sampson says: “We are convinced that open source and open standards drive much needed choice, competition and innovation in the market and the key Open Source mantra of reducing costs reflects BSG's value proposition in supporting organisations to reduce costs and improve IT delivery to the business.”

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About Business Systems Group (BSG)

Since 1987, Business Systems Group (BSG) has been supporting dynamic organisations to align their IT services with their business requirements. In their market place, the breadth of product and service offerings BSG provide makes them unique. This allows them to engage effectively at all levels within an organisation to design, deploy, operate, and improve IT services that are essential to any business. This approach ensures that the technology deployed by their customers is viewed as an investment, and not a liability.

BSG has developed its capabilities to provide managed services which are used to operate the infrastructure and application solutions that it designs and deploys for its clients. BSG achieves this through specialist sector knowledge which delivers quantifiable business benefit to its clients and their customers.

BSG's managed services have enabled companies like Morgan Sindall, The Newspaper Licensing Agency, Charles Stanley and Intertek to become more efficient, reduce costs and to deliver a more effective service to their customers and members.

BSG partnerships and accreditations include: ISO 27001 Accreditation, ISO 9001 Accreditation, HP Enterprise Business Partner, IBM Premier Partner, Microsoft Gold Certified Partner, Sun Partner Advantage member, VMware Enterprise VIP Reseller, Cisco Premier Partner, Citrix Silver CSN Partner, JBoss Authorised Service Partner, NetApp Platinum Partner, and Oracle Member Partner.

For more information, visit www.bsg.co.uk or contact Andrew Mellish on 020 7390 8606 or via email at andrew.mellish@bsg.co.uk.

About Sun and Open Source

Sun Microsystems made a public commitment to Free and Open Source software (FOSS) and in doing so has contributed billions of dollars as well as more code to Free Software than any other organization in the public or private sector. As well as leveraging many industry-wide open source projects, Sun has taken the unique step of opening its core software, hardware and storage technologies and sharing them as Free and open source.